

# THE STATE BANK GROUP



Dear Valued Life and Health Insurance Clients:

The State Bank Group wants to thank you for placing your Life and Health insurance business with Bankers Insurance Services. We want to inform you that we have recently finalized an agreement to sell our Life and Health insurance business to Colleen Dumais, President of **Health Insurance Specialists of the Midwest, Inc.** Colleen Dumais, who is your current agent and has been a valued employee of Bankers Insurance Services, has made a very important decision to embark on a new path of managing and servicing her own life and health agency which is located locally on the Woodstock Square.

Her role at Bankers Insurance Services had become a pivotal one as she significantly increased the number of clients we serviced for Life and Health. We strongly believe her past success in providing knowledgeable and personalized service will continue as she operates her own agency. She brings over 25-years of experience in the life and health insurance industry, as a producer and underwriter. She knows the Life and Health insurance industry and how to negotiate the best rates on your behalf. She has proven herself over and over again that her years of experience are a tremendous asset to her clients. Ms. Dumais lives in McHenry County and is especially familiar with the Life and Health insurance needs of local area residents and businesses.

In connection with this sale and transfer of interests, your personal information will be managed in the most confidential and prudent fashion in accordance with the guidelines and obligations of our privacy policy and HIPAA (the Health Insurance Portability and Accountability Act). The State Bank Group is confident that she will continue to meet your needs and provide personalized service exceeding your expectations. We encourage you to contact her directly at 815-338-2700 and visit her local office at 134 Cass Street in Woodstock with regard to policy questions or payments. You may also contact The State Bank Group directly at 815-728-8000 to answer any questions or concerns you may have at this time. Specific to insurance policy payment, we will no longer be accepting payments at Bankers Insurance Services or at the bank.

Thank you for granting Bankers Insurance your business over the years. It has been a pleasure to provide personalized insurance services not only to our banking clients but for those valued residents in our market area. The State Bank Group's banking services and relationships remain unchanged as a result of the sale of Bankers Insurance Services. If you are a current banking client, we thank you for that important customer relationship. We invite those of you who are not our banking clients to consider The State Bank Group for your banking needs. We invite you to "Bank Where You're Known". **Again, please direct any of your questions to Health Insurance Specialists of the Midwest, Inc, at 815-338-2700.**

Sincerely,

Stephen J. Mitchell  
President